

**Advertising Sales Agent: Stepping Out**

There are 5098 restaurants in Victoria. Plus 1815 hotels, 935 reception venues, 177 night venues, 629 wineries and vineyards. And let's not forget all the licensed clubs and other venues.

The *Melbourne Observer* seeks to appoint an Advertising Sales Agent to look after the promotion requirements of these businesses, and put them in touch with our weekly readership of more than 50,000.

We seek a professional person who represents themselves with excellence, has an appreciation for sales and promotion, and always put the needs of clients to the fore. You need your own phone, fax, e-mail and ABN.

There are significant financial rewards for the right Advertising Sales Agent. The right person can expect to quickly develop a weekly income stream of \$70,000 OTE.

For an Information Kit, phone the *Melbourne Observer* office on 1-800 231 311, or go to our website. Interviews are held at Eltham.



Phone: 1-800 231 311  
Fax: 1-800 231 312

www.melbourneobserver.com.au  
editor@melbourneobserver.com.au

LOCAL MEDIA



**Part-Time Advertising Sales Agent (Sat. PM)**

The *Melbourne Observer* newspaper has a vacancy on Saturdays for a Part-Time Advertising Sales Agent, to work from their own home. You need your own phone (we pay for all calls, subject to some conditions), fax, e-mail and ABN.

This part-time position requires a bright, energetic, self-starter, to contact prospects for our new Business Opportunities advertising section. The *Observer* supplies you with a comprehensive list of qualified prospects for all calls.

The successful applicant will have an appreciation of sales, and enjoy helping small-medium business people who are selling their enterprises. We would expect this part-time position involves an 11am or 12 Noon start, working through to about 4pm or 5pm, Saturdays.

The right person can expect to earn at a rate equal to more than \$30 per hour. For an Information Kit, phone the *Melbourne Observer* office on 1-800 231 311, or go to our website. Interviews are held at Eltham.



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LOCAL MEDIA



**Advertising Sales Agent: Sydney News (Based in Melbourne)**

Do you have a thorough knowledge of Sydney - and its business community? There are more than 100,000 enterprises on the *Sydney News* prospect list.

The *Sydney News*, an established monthly newspaper distributed in all suburbs across the Sydney metropolitan area, has a vacancy for a Part-Time or Full-Time Advertising Sales Agent (based in Melbourne).

Your opportunity is to contact sales prospects by phone, organise their advertising requirements, and enjoy wonderful commission rates. Plus, subject to just a few conditions, we pay for all your phone calls.

This position can be worked part-time or full-time. It is a for self-starter, who enjoys working without supervision, from their own home office.

For an Information Kit, phone the *Sydney News* office on 1-800 231 311, or go to our website. Interviews are held at Eltham (Vic.).



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www.sydneynews.com.au  
editor@sydneynews.com.au

LOCAL MEDIA



**Advertising Sales Agent: Brisbane Sun (Based in Melbourne)**

Do you have a thorough knowledge of Brisbane - and its business community? There are more than 100,000 enterprises on the *Brisbane Sun* prospect list.

The *Brisbane Sun*, an established monthly newspaper distributed in all suburbs across the Brisbane metropolitan area, has a vacancy for a Part-Time or Full-Time Advertising Sales Agent (based in Melbourne).

Your opportunity is to contact sales prospects by phone, organise their advertising requirements, and enjoy wonderful commission rates. Plus, subject to just a few conditions, we pay for all your phone calls.

This position can be worked part-time or full-time. It is a for self-starter, who enjoys working without supervision, from their own home office.

For an Information Kit, phone the *Brisbane Sun* office on 1-800 231 311, or go to our website. Interviews are held at Eltham (Vic.).



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www.brisbanesun.com.au  
editor@brisbanesun.com.au

LOCAL MEDIA



**Advertising Sales Agent: Christian Seniors Magazine**

Local Media Pty Ltd manages Australian Christian Press, publishers of *Christian Seniors*, about to be re-launched as a monthly A4-size magazine across Victoria.

We are looking to appoint an Advertising Sales Agent, to be responsible for arranging the advertising requirements of our clients. An appreciation of Christian ethics and beliefs would assist you.

This is a work-from-home position. You need your own phone, fax, e-mail and ABN. This can be a full-time or part-time position, and the right candidate can expect healthy earnings.

Our client community includes fair trading Victorian businesses who value ethics and excellent customer service principles.

For an Information Kit, phone the *Christian Seniors* office on 1-800 231 311, or go to our website. Interviews are held at Eltham.



Phone: 1-800 231 311  
Fax: 1-800 231 312

www.christianpress.com.au  
editor@christianpress.com.au

LOCAL MEDIA



**Advertising Sales Agent: Melbourne**

According to the Bureau of Census and Statistics, there are more than 1,287,700 public and private businesses in Australia. About 24 per cent of them are based in Victoria.

That gives us about 300,000 businesses to serve with advertising campaigns in the *Melbourne Observer* newspaper.

We are looking to appoint another Advertising Sales Agent to our team to help serve the business community. We seek a professional person who represents themselves with excellence, has an appreciation for sales and promotion, and always put the needs of clients to the fore. You need your own phone, fax, e-mail and ABN.

There are significant financial rewards for the right Advertising Sales Agent. The position can be full-time or part-time.

For an Information Kit, phone the *Melbourne Observer* office on 1-800 231 311, or go to our website. Interviews are held at Eltham.



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LOCAL MEDIA



**Part-Time Advertising Sales Agent (Mondays)**

The *Melbourne Observer* newspaper has a vacancy on Mondays for a Part-Time Advertising Sales Agent, to work from their own home. You need your own phone (we pay for all calls, subject to some conditions), fax, e-mail and ABN.

This part-time position requires a bright, energetic, self-starter, to contact prospects for our new Business Opportunities advertising section. The *Observer* supplies you with a comprehensive list of qualified prospects for all calls.

The successful applicant will have an appreciation of sales, and enjoy helping small-medium business people who are selling their enterprises. We would expect this part-time position involves a 9am-3pm or 4pm day on the phone on Mondays.

The right person can expect to earn at a rate equal to more than \$30 per hour. For an Information Kit, phone the *Melbourne Observer* office on 1-800 231 311, or go to our website. Interviews are held at Eltham.



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LOCAL MEDIA



**Melbourne Homemaker: Manager**

The *Melbourne Observer* newspaper will soon be launching its *Melbourne Homemaker* section, and we are looking for an Advertising Sales Agent to manage the section's revenue.

This full-time position requires a bright, energetic, self-starter, to contact prospects for this new advertising section. The *Melbourne Observer* supplies you with a comprehensive list of qualified prospects for all calls.

The successful applicant will have an appreciation of sales, and enjoy helping small-medium business people who are marketing their enterprises.

You will be in constant contact by phone with members of the Melbourne trades and services community. We offer a splendidly competitive package for them at economic rates.

For an Information Kit, phone the *Melbourne Observer* office on 1-800 231 311, or go to our website. Interviews are held at Eltham.



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